

Insta-Mold®

Instant Custom Hearing Protection



Trade Price List

Training & competency in using Insta-Mold:

Insta-Mold NI can provide on-site training with the product. We will demonstrate the use of the Insta-Mold within ear impressions, trimming, smoothing and finishing the product. Normally one-day on site to train those individuals already competent with ear impression procedures is sufficient and our training rates are provided below. As part of this training we will normally make up to 5 complete sets of Insta-Mold hearing protection products and the materials for this are reflected in the price. We will ensure that competence is achieved prior to the supply of Insta-Mold products. Alternatively, you are welcome to travel to us for training at the same daily rate. Prices provided +VAT at the current rate.

- Day rate training (includes materials to make up to 5 sets) **£ 300.00**
- Accommodation (where required / per night) **£ 80.00**
- Travel (per mile) **£ 0.40**

Will Insta-Mold® make me a profit?

Yes, based upon UK pricing for the raw materials, the profit margins for a set of Insta-Mold Solid Full Shell and Insta-Mold Filtered Full Shell with and without safety leashes have been provided in the table below. Based upon the basic full shell and a filtered full shell with leash the Agents can achieve good profits margins per sale.

	Insta-Mold Product			
	Full Shell	Full Shell (leash)	Filtered Shell	Filtered Shell (leash)
Insta-Mold Putty*	£ 10.40	£ 10.40	£ 10.40	£ 10.40
ClearKote Silicone*	£ 1.23	£ 1.23	£ 1.23	£ 1.23
O-Rings (cord anchor)		£ 0.43		£ 0.46
Acoustic Filter			£ 8.40	£ 8.40
Tubing for Filter			£ 0.30	£ 0.30
Cord / Leash		£ 4.50		£ 4.50
Presentation Wallet	£ 5.10	£ 5.10	£ 5.10	£ 5.10
Instructions	£ 0.12	£ 0.12	£ 0.12	£ 0.12
Total (Materials)	£ 16.85	£21.81	£ 25.55	£ 30.51
RRP (Pair)	£ 75.00	£ 85.00	£ 95.00	£ 105.00
Profit (Pair)	£ 58.15	£ 63.19	£ 69.45	£ 74.49

*all prices based on larger qty order sizes and including VAT payments on product

Insta-Mold® materials trade price list:

Insta-Mold		Unit £
Insta-Mold Putty (MEDIUM)	Makes 15 pairs	£ 145.00
Insta-Mold Putty (LARGE)	Makes 30 pairs	£ 260.00
Mulit Colour Starter Kit		£ 420.00
Insta-Putty Box of 12		£ 43.00

Koter		Unit £
Clearseal Koter (LARGE)	Seals 20 pairs	£ 20.50
Clearseal Koter (SMALL)	Seals 10 pairs	£ 11.00

HearDefender DF		Unit £
Small / Medium / Large	Orange / Black	£ 14.75

Manufacturing items		Unit £
DuraSil impression Jars		£ 48.00
Hand Lotion		£ 2.00
Inhibitor		£ 11.50
Measuring Spoon Set (3 spoons)	White / Green	£ 2.50
Dipping Cup		£ 2.50
O-Ring Handles	(Pack of 100) Red or Blue	£ 19.00
Identa Tabs x 1	Red or Blue	£ 0.10
Acoustic Filters	Single	£ 3.50
PVC Tube	Per meter	£ 1.40
Brush with Magnet		£ 1.90
Screw Cord	Red & Blue Ends	£ 2.00
Silicone Safety Cords inc. safety locks	White / Black	£ 3.75
1 Safety Lock	Red or Blue	£ 1.35
1 Silicone Cord	White / Black	£ 1.35
Silicone Safety Cords Metal Detectable Set		£ 4.50
1 Safety Lock Metal Detectable		£ 1.60
1 Silicone Cord Metal Detectable		£ 1.60
Otoblocks S / M /L	50 per pack	£ 8.50
Pouches Zipper		£ 4.25
Pouches Squeeze		£ 4.00
Client Care Instruction Insert		£ 0.10
Steel Balls		£ 0.10
Tube Connector		£ 5.00

Tools		Unit £
Otoscope		£ 60.00
Ear-light		£ 30.00
Boring Tool Set		£ 35.50
Small Boring Tool		£ 13.00
Medium Boring Tool		£ 13.00
Large Boring Tool		£ 13.00
Wire Tube Puller		£ 4.75
Tooth Scaler		£ 4.75
Practise Ear	Clear	£ 25.00
Deluxe Syringe	Insta-Mold Impression	£ 28.50
Dur-a-Sil Syringe	Basic Impression	£ 7.50
Plexi Syringe holder		£ 35.00
Buffing Pad for Rotary Tool	10 pack	£ 1.90
Air Blower		£ 4.50

Shipping (100 cm x 60 cm x 60 cm)		Unit £
2 Kg		£ 45.00
5 Kg		£ 55.00
10 Kg		£ 65.00
15 Kg		£ 80.00
20 Kg		£ 90.00
25 Kg		£ 110.00
30 Kg		£ 120.00

Prices indicated non-inclusive of VAT. Packing & shipping charges apply.

Recommended Retail Prices:

Insta-Mold Solid Full Shell:

RRP: £ 75.00

This is the standard Insta-Mold custom hearing protector. It is fully CE certified and conforms to BS EN 352-2:2002. The solid full shell provides the highest level of sound attenuation within the Insta-Mold range at SNR 29dB and is suitable for most applications. The product can be supplied in a range of colours and is provided with storage pouch, fitting guide and client care instructions as standard. Snag-free safety leashes, metal tracer balls and traceable leashes require additional fee. Life expectancy is 3 years with daily use.



Insta-Mold Filtered Full Shell:

RRP: £ 95.00

The filtered Insta-Mold custom hearing protector offers increased awareness of environmental sounds due to a lower sound attenuation than the standard solid fit. It is fully CE certified and conforms to BS EN 352-2:2002. The Insta-Mold filtered full shell provides a sound attenuation of SNR 21dB enabling conversation and warning sounds to be heard whilst also protecting from injurious noise. The product can be supplied in a range of colours and is provided with storage pouch, fitting guide and client care instructions as standard. Snag-free safety leashes, metal tracer balls and traceable leashes require additional fee. Life expectancy is 3 years with daily use.



Insta-Mold Filtered CIC:

RRP: £ 95.00

The filtered 'Completely-In-Canal' custom hearing protector offers a smaller discrete fit over the standard full shell Insta-Mold earplugs. It is fully CE certified and conforms to BS EN 352-2:2002. The Insta-Mold filtered CIC provides a sound attenuation of SNR 20dB enabling conversation and warning sounds to be heard whilst also protecting from injurious noise. The product is designed for wearing under tighter fitting helmets or with other PPE. The product can be supplied in a range of colours and is provided with storage pouch, fitting guide and client care instructions as standard. Due to the size of the CIC then safety leashes are not recommended. Life expectancy is 3 years with daily use.

Snag-free safety leashes & tracer steel ball inserts:

The Insta-Mold features a safe, snag-free, breakaway design that prevents the wearer of the hearing protection from becoming snagged within machinery. The breakaway design will release the leash from the hearing protectors ensuring that the hearing protector will remain in place. For the food and drinks industry then traceable safety leashes can be fitted along with metal tracer balls to ensure that the hearing protection can be detected.

- Standard Safety Leash **RRP: £ 10.00**
- Traceable Safety Leash **RRP: £ 12.50**
- Tracer steel ball insert (per pair): **RRP: £ 4.00**

All prices quoted in UK pounds sterling

Frequency Data and SNR protection:

INSTA-MOLD® SOLID FULL SHELL								
	Frequency (Hz)							
	63	125	250	500	1000	2000	4000	8000
Average	26.5	27.9	26.2	28.7	28.8	32.9	40.6	37.9
Std Dev	8.0	5.6	5.1	4.3	4.3	3.4	5.0	6.1
APV(dB)	18.5	22.3	21.1	24.4	24.5	29.5	35.6	31.8
	H(dB)	30.0	M (dB)	25.6	L (dB)	23.5	SNR (dB)	29.0

INSTA-MOLD® FILTERED FULL SHELL								
	Frequency (Hz)							
	63	125	250	500	1000	2000	4000	8000
Average	13.4	13.3	14.0	18.8	24.6	29.5	37.4	31.0
Std Dev	6.5	6.0	4.7	3.8	3.5	5.1	4.6	7.2
APV(dB)	6.9	7.3	9.3	15.0	21.1	24.4	32.8	23.8
	H(dB)	25.2	M (dB)	18.2	L (dB)	12.1	SNR (dB)	21.3

INSTA-MOLD® FILTERED CIC								
	Frequency (Hz)							
	63	125	250	500	1000	2000	4000	8000
Average	11.9	11.5	12.7	18.3	24.1	30.5	35.7	26.6
Std Dev	5.8	4.2	4.1	3.7	4.8	3.5	3.5	6.9
APV(dB)	6.1	7.3	8.6	14.6	19.3	27.0	32.3	19.8
	H(dB)	24.3	M (dB)	17.4	L (dB)	11.7	SNR (dB)	20.4

